

LIST OF ABBREVIATIONS

ACR	- A Typical Confidential Report
AIDS	- Acquired Immune Deficiency Syndrome
AIIE	- All India Industrial Exhibitions
ART	- Anti Retroviral Therapy
API	- Active Pharmaceutical Ingredient
BE	- Bachelor of Engineering
BFLOW	- Branded Formulations Rest of the World
CAGR	- Compound Annual Growth Rate
CCMB	- Centre for Cellular and Molecular Biology
CDSCO	- Central Drugs Standard Control Organization
CEO	- Chief Executive Officer
CGMP	- Current Good Manufacturing Process
CLRI	- Central Labour Research Institute
CMD	- Chairman and Managing Director
COO	- Chief Operating Officer
CPS	- Custom Pharmaceutical Services
CRAMS	- Contract Research and Manufacturing Services
CROS	- Contract Research Organizations
CTO	- Chemical Technical Operations
DCA	- Drug Control Authority
DCPO	- Drug Price Control Orders
DDPB	- Drug Development Promotions Board
DGTD	- Directorate General of Technical Development
DNA	- Deoxyribo Nucleic Acid
DOJ	- Date of Joining
DR	- Discovery Research

DTPAB	- Drug Technical Advisory Board
EDLI	- Employee Deposit Linked Insurance
EDP	- Employee Development Programme
EQ	- Educational Qualifications
ESI	- Employee State Insurance
ETP	- Effluent Treatment Plant
EXIM	- Export Import
FDI	- Foreign Direct Investment
FTA	- Foreign Technology Agreement
FTO	- Formulations Technical Operations
GCP	- Good Clinical Practices
GDP	- Gross Domestic Product
GLP	- Graduated License Programme
GM	- General Manager
GMP	- Good Manufacturing Practices
GMP	- Good Manufacturing Practices
GRAC	- Global Regulatory Affairs & Compliance
HIV	- Human Immunodeficiency Virus
HR	- Human Resource
HR & OD	- Human Resource and Organization Development
HR & PA	- Human Resource and Personnel Administration
IFC	- Industrial Finance Corporation
ILO	- International Labour Organization
IPDO	- Integrated Product Development Organization
IPR	- Intellectual Property Rights
IQ	- Intelligence Quotient
ISO	- International Organization for Standardisation
IT	- Information Technology

JIT	- Jobs Instruction Training
KPA	- Key Performance Areas
KRA	- Key Result Areas
LTA	- Leave Travel Allowance
MBO	- Management by Objectives
MDP	- Management Development Programme
MIS	- Management Information System
MNCs	- Multi National Companies
MRP	- Maximum Retail Process
NADT	- National Authority of Drugs and Therapeutics
NCEs	- New Chemical Entities
NDDS	- Novel Drug Delivery System
NDDS	- New Drug Delivery System
NGOs	- Non Governmental Organizations
NIPER	- National Institute of Pharmaceutical and Educational Research
NMCC	- National Manufacturing Competitiveness Council
NPPA	- National Pharmaceutical Pricing Authority
OJT	- On the Job Training
OTL	- Over The Counters
PF	- Provident Fund
PPIC	- Production Planning and Inventory Control
PRDSF	- Pharmaceutical Research and Development Support Fund
QA	- Quality Assurance
QC	- Quality Control
QMS	- Quality Management System
R & D	- Research and Development
RM	- Raw Materials

- TRIP** - **Trade Related Intellectual Property**
- VAT** - **Value Added Tax**
- VP** - **Vice President**
- WHO** - **World Health Organization**
- WTO** - **World Trade Organization**